

Nutrimetics: Nutriliving

Nutrimetics is an Australian and New Zealand beauty brand committed to the sale of natural, homegrown and cruelty-free products. Nutrimetics publish a monthly 'Nutriliving Magazine' for a sole audience of their network of consultants. The magazine is designed to be used as a training tool to assist them in earning money, while also acting as a tool for the company to build long-term relationships with their consultants.

Objective:

This March issue was designed to celebrate International Women's Day while helping to drive sales for the launch of the Platinum Masque skincare range. The editorial aim was to create stories celebrating the sisterhood fostered among the consultants. Another goal was to maintain brand engagement and customer loyalty while showcasing rewards, product training, sampling and previewing upcoming launches.

> This edition was the most downloaded **Nutriliving** magazine of the year, with over 100,000 views.





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A featured product brought in

127.9% more money than forecasted.

The magazine beat the prior years selling period performance by

16%.

Method:

The theme of this issue was 'female empowerment' with the cover of this issue including an untouched group shot of Nutrimetics consultants, to market the way Nutrimetics has helped thousands of women create their own income through selling their products.

Results:

The March magazine was the most digitally downloaded of the year, receiving 100,000 views. The product Ultra Care + Platinum Life & Firm Power Masque became the highest dollardriving new launch, bringing in 127.9% which was 30% over the forecast. The female empowerment theme led Nutrimetics to beat their previous year by 16%. The campaign also strengthened Nutrimetics connection with its consultants and resulted in high engagement levels on all channels.









